



Value proposition

Features and functionality

Applications

# **Product Offering**

## **Thuraya Mobile Broadband Hotspot [MBH]**

#### Value proposition





Unrivaled features at its price point compared to competitors in its category





Works for both
Maritime & Land
vehicular
segments Most
convenient to
buy and sell





The best alternative



**Game-changing data plans** compared
to competitors – a
much-needed
alternative for service
providers and system
integrators without
compromising quality



**Easy to setup** 



**All inclusive package** options with Plug and play functionality





Designed for both LAN with WIFI capabilities in one unit, with programming

like a home router

## What's in the box?

Easy to order for both Maritime & Land vehicular setups

#### Main device

## THURAYA SPACE 42

#### MBH terminal

- POE external power supply with DC power cable assembly

Thuraya MBH pack

- USB memory (Contains usermanual)
- Quick start guide
- Warranty card



### Accessory Pack choices

#### **Maritime pack**

- POE cable 25m
- Pole mount kit

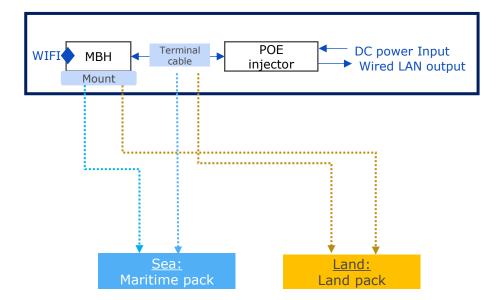


#### **Land pack**

- POE cable 6m
- Mag mount kit







## **Product description**

#### Functionality & Specs

#### Functionality:

- Designed to be an entry level satellite data product for both Maritime and vehicular setups
- Built in WIFI and router capabilities
- Secure Web MMI access using Laptop, PC, Smart devices access with Multi-level login credentials
- 3<sup>rd</sup> party integrations
  - Remote\*: Tracking, geofencing, distress alert, remote configuration
  - Local: Integrate with 3rd party products onboard via API

#### High level specs:

Service: Standard IP – 300/100kbps

- IP rating: IP 67 & IP 68

- Weight & Dimensions:  $3.30 \text{kg} \& 301 \times 181 \text{ mm} (\emptyset \text{ X H})$ 

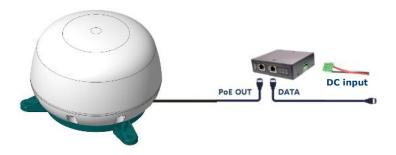
– Data output:1 port (@PoE injector)

– Input power:
12 ~36 Vdc [>50W] (@PoE injector)

Warranty: 12 months

Compliance: CE, UKCA, RoHS, REACH, ITU GMPCS-MoU, Thuraya certified.





<sup>\*</sup> To be developed with 3rd party server - Eq: Thuraya SatTrack

## **Service**

### Designed to work seamlessly







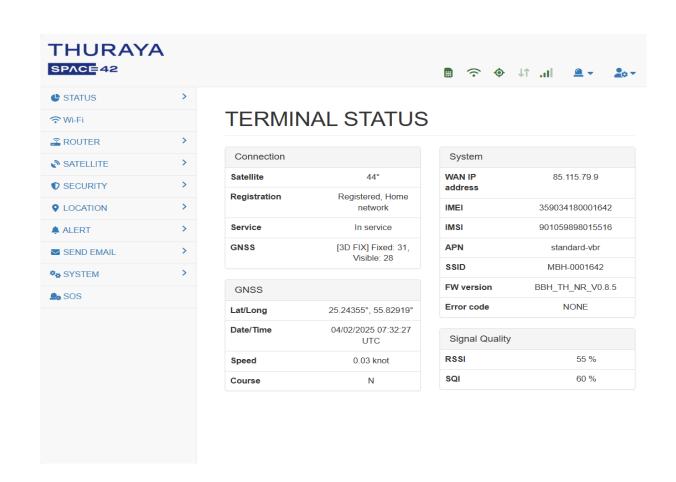


The above coverages is shown for reference purposes only

## **Web MMI summary**

#### Use your latest web-browser

- Modem status
- Satellite connection management
- WAN and LAN router configuration and connected devices overview
- Access-level management
- Firewall management
- Distress alert
- Track and monitor configuration
- Logs
  - Track and geofence
  - System
- Traffic statistics
- Device sim pairing configuration
- Remote and Local access management



## **Web menu status indicators**

Meaningful information in one screen

Status Indicators	Description	Status Indicators	Description
[→	System logout		Restricted Zone
பு	Reboot	88	Radio Silence Zone
20 V	Admin account	<b>=</b>	SIM Present
++	Operator account		SIM not present
<b>2</b> -	User account	<b>::</b> ×	SIM Blocked
<b>?</b>	Wi-Fi ON	<b></b> •	SIM Pairing Lock
É	Wi-Fi OFF		SIM PIN required
<u> </u>	sos	₩o	Incompatible PoE
<b>2</b> 0	SOS Start	<b>↓</b> ↑	SAT Up/Downlink Traffic
<u></u>	SOS Stop	1	No Signal
-2-	SOS ON	.11	Weak Signal
\$€	Configuration required	.11	Fair Signal
<b>•</b>	GNSS 3D Fix	.ıl	Good Signal
15	GNSS No Fix	.il	Best Signal

## **Typical quick start setup**

Step 1: Install the product along with relevant accessory

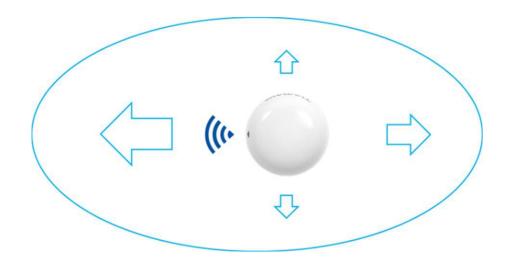


- Step 2: Power up MBH and ensure to connect to a regulated power supply within the operating power rating.
- Step 3: Connect to 192.168.64.1 web interface [WIFI or LAN (PoE data out)] using laptop or Smart phone/tablet with latest web browser [Chrome, Safari, IE].
- Step 4: Login using admin credentials [Username admin, Password admin].
- Step 5: Register to the network. By default, the setup is plug and play for always ON connectivity.

## WIFI signal range

#### Directional Guide Featuring Wi-Fi Icon

- The signal strength of the Wi-Fi varies depending on the direction, so it is important to pay attention to the direction when installing the BBH-01.
- As shown in the following figure, the signal quality is best in the direction of the Wi-Fi mark and worst at +/-90 degrees. Install the product with the Wi-Fi mark facing in the direction where the user will be located.
- Based on trials, the unobstructed range in the optimal direction would be approx. 20m -> 30m







## Smart visual indicators without logging in to the device

Multi-color LED indicators

#### **UPPER LED**

Power and Network



#### **LOWER LED**

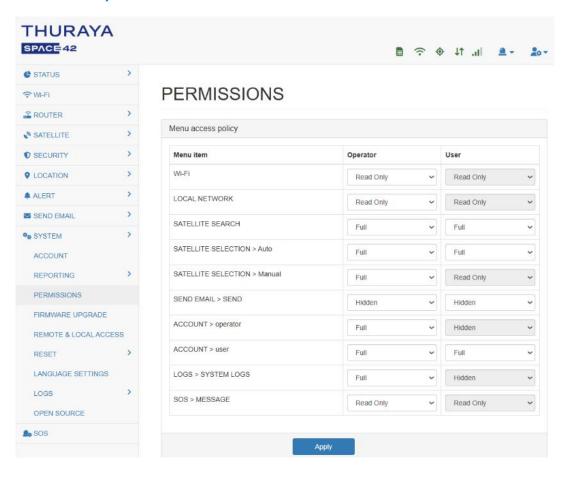
Wi-Fi and GNSS

LED operation	Conditions	
Red blinking	PoE Injector is incompatible. <sup>1)</sup>	
Orange blinking	NO SIM card <sup>2)</sup>	
Green blinking	Searching network	
Red and Green blinking alternatively	Registration rejected <sup>3)</sup>	
Green	In service	

LED operation	Conditions	
Green blinking	Wi-Fi is on and GNSS is not fixed	
Green	Wi-Fi is on and GNSS is fixed	
Orange blinking	Wi-Fi is off and GNSS is not fixed.	
Off <sup>1)</sup>	PoE Injector is incompatible <sup>1)</sup> or Wi-Fi is off and GNSS is fixed <sup>2)</sup>	

## Multi-level access & permission management

Flexibility offered for the admin to define custom access policy



- 3 levels of users:
  - Admin controls the full system
  - Operator has lesser permissions than admin
  - User Restricted access
- Built-in flexibility to change permissions:
  - With the admin account, you can change the default access permissions for operator and user for each page menu.
  - Example: Admin can allow the operator can change WIFI SSID name and password

## **Security features**

#### Key menus

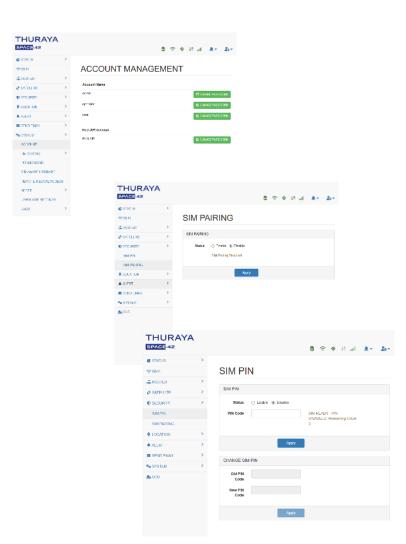
- MBH Web-login account management:
  - The admin can change the password of each account.
  - The Rest API Account password for remote access control can only be changed from the admin account.

#### 2. SIM pairing:

- This feature allows the device to be functionally locked with a specific SIMcard in admin account. If you insert another SIM card that is not paired with the terminal, then you shall need to enter the special PIN security code to use the terminal.
- If the code is changed from the default value, kindly ensure to memorize or save the code in a register.

#### 3. SIM PIN:

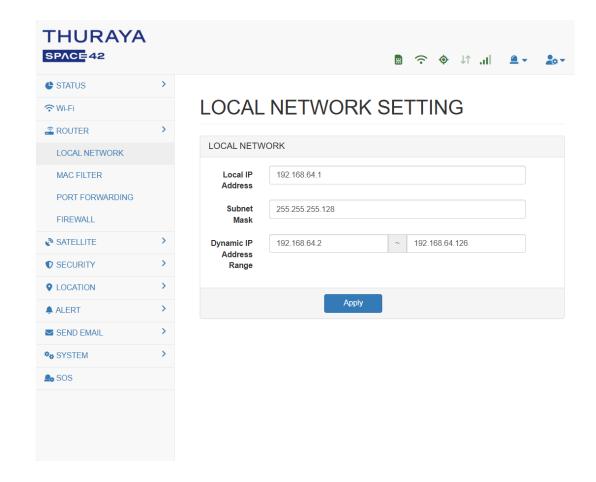
- Enabling this feature requires the user to input the correct SIM PIN upon powering on the device to allow access to satellite services.
- If the wrong SIM PIN code is entered more than 3 times, you will be directed to the SIM PUK entry screen.
- To unlock the SIM PIN Code, you need to enter the SIM PUK code. If the wrong SIM PUK code is entered more than 10 times, the SIM will be blocked.



## **Router capabilities**

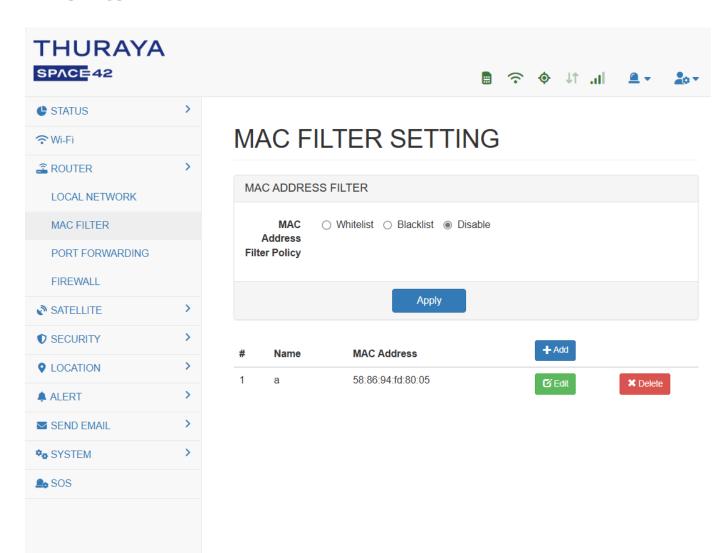
#### Local network management

- 1. Device web-login management:
  - This displays the terminal's local IP address and allows you to change it.
  - The default IP address is 192.168.64.1
- 2. DHCP Management
  - This displays the terminal's dynamic IP address range and allows you to change it.
  - The default range is from 192.168.64.2 to 192.168.64.126



## **Router capabilities**

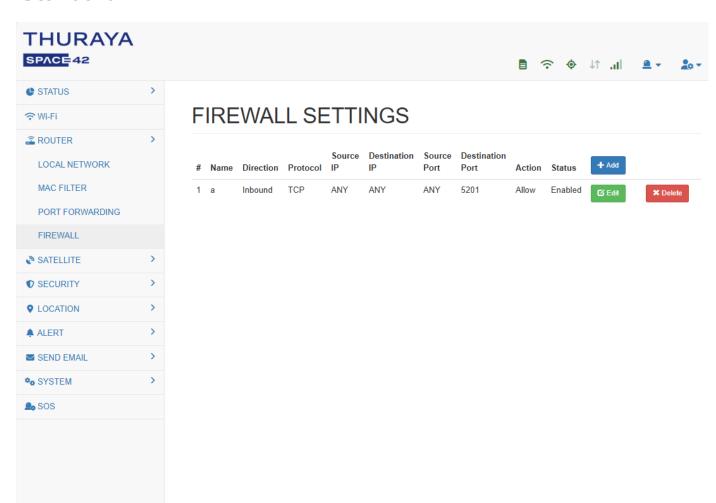
#### MAC filter



- MAC filtering allows you to restrict terminal access for devices specified in the Whitelist or Blacklist by their MAC addresses.
- Example:
  - Restrict only 1 authorized user device to connect
  - Restrict MBH service to be used only with a 3<sup>rd</sup> party device like Data management device.

## **Firewall capabilities**

#### Standard

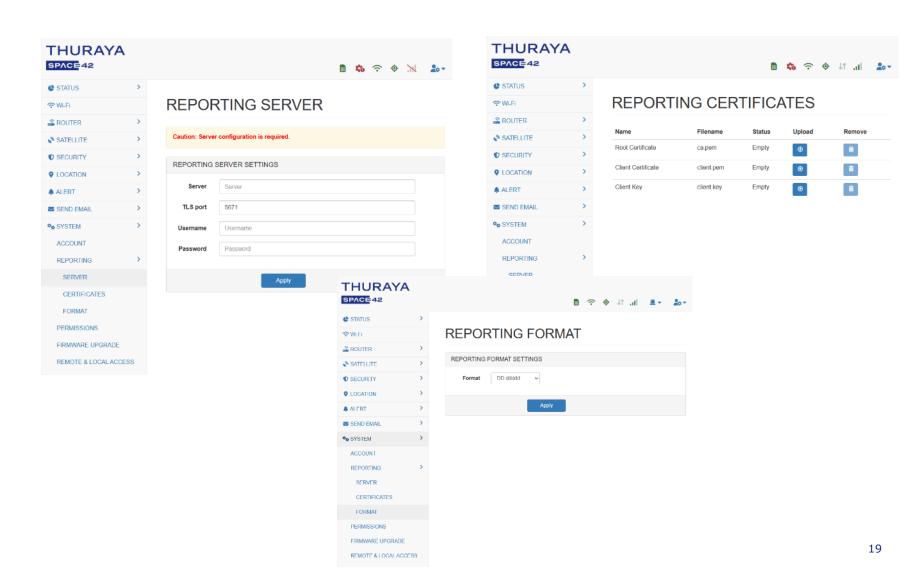


- The firewall settings configured applies to the data traffic from and to the **satellite network**
- It does not apply the local area network (POE data port and Wi-Fi connections).
- The admin can define the inbound and outbound policies to allow and/or deny TCP/UDP traffic

## **Integration to 3rd party servers**

#### Reporting – Distress alert, Tracking, Geofencing, Terminal alert

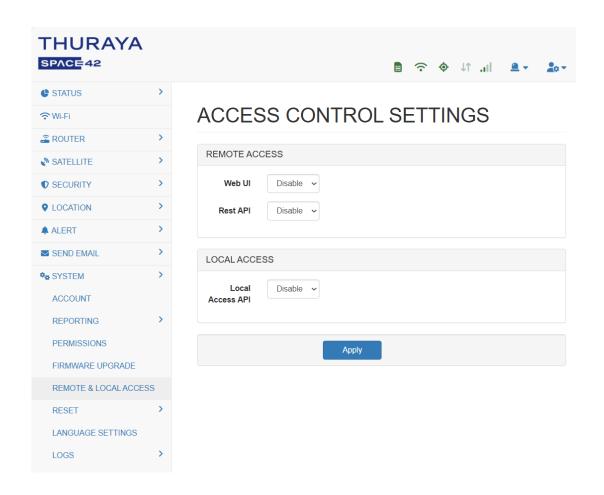
- You can configure server settings such as the server IP or Domain Name, TLS port number, username, and password for sending Reporting messages
- Step 1: Configure reporting server details
- Step 2: Upload latest and correct server certificate to ensure uninterrupted reporting
- Step 3: Choose the reporting format that was chosen during server application design



## Remote & Local access for 3<sup>rd</sup> party integrations

Remote: OTA configuration / Web menu access; Local: 3<sup>rd</sup> party devices

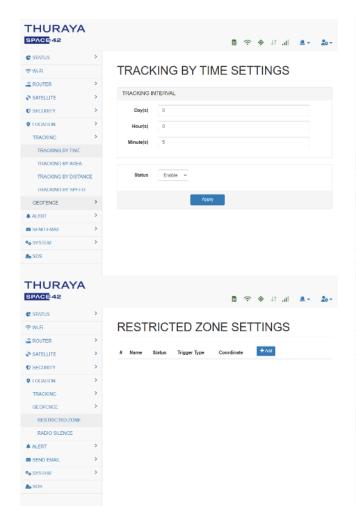
- Configure the access control as per requirement
- Remote access:
  - Remote access is possible via the Web UI and REST API.
  - When the Web UI is enabled, you can use a web browser to access remotely.
  - On the Home screen, enter the displayed WAN IP address as shown below.
  - Type https://"WAN IP address":55380/ in the Address field and press Enter.
- Local access:
  - Local access to the BBH-01 is available via TCP communication using an Ethernet or Wi-Fi interface.
  - The terminal operates as a TCP server, and the 3rd party operates as a TCP client.
  - The connection TCP ports are 20000 for AT Command and 21000 for NMEA data

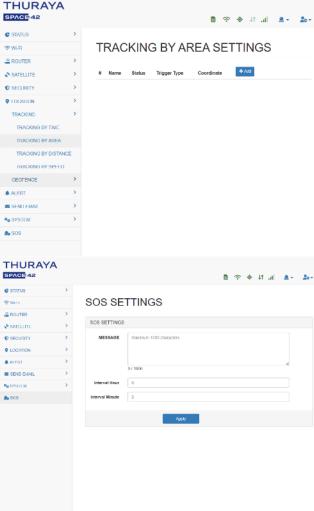


## **Location services for 3rd party integrations**

#### Tracking, Geofencing & Distress Alert

- Tracking:
  - There are four types of tracking available By time, area, distance, and speed.
  - In order to access this menu, you will need to login using admin account credentials
- Geofencing:
  - There are two types of geo fencing available Restricted zone and radio silence.
  - You can configure up to 10 polygons for the restricted zone with 3 to 50 geo-coordinates and for radio silence with 3 to 100 geo-coordinates.
- Distress Alert / SOS:
  - Send an SOS to pre-determined recipients by clicking the SOS Start button from the SOS icon in the status bar.
  - When SOS is activated, the SOS ON icon is displayed in the status bar.
  - To deactivate SOS, simply click the SOS Stop button from the SOS icon in the status bar.

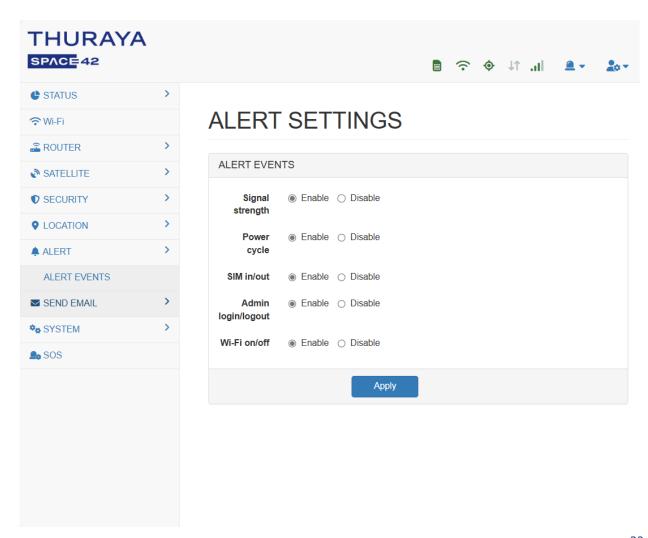




## Alert reporting for 3<sup>rd</sup> party integrations

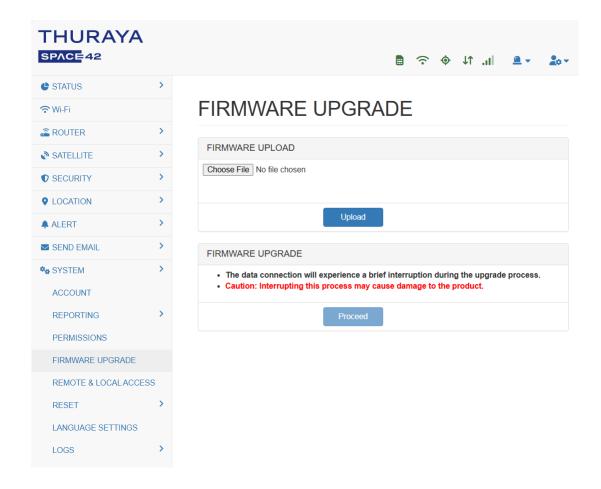
#### Choose your terminal alert preferences

- You can enable/disable some useful trigger levels to be sent as a notification alert from the device to the message using admin account.
- Changes in the status of the below functions are configured as events on the terminal and the status can be reported to the server from any of its previous states.
  - Signal strength
  - Power cycle
  - SIM IN/OUT
  - Admin login/logout
  - Wi-Fi On/Off



## Firmware upgrade

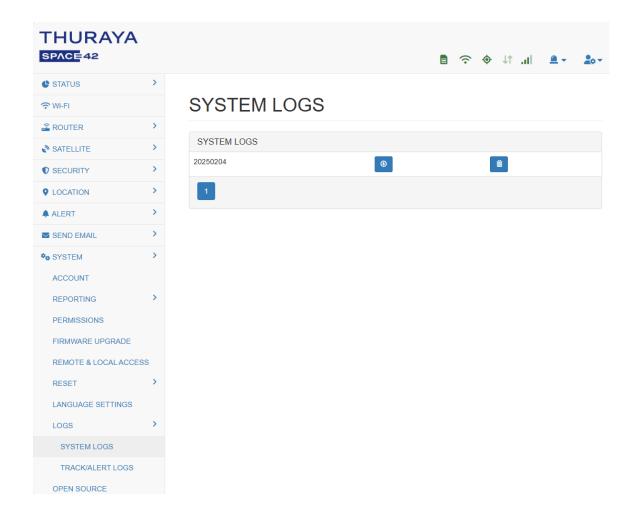
#### Upload and proceed



- To upgrade the firmware, select and upload the firmware file. Then, click the "Proceed" button.
- A progress bar will appear, indicating the status of the firmware upgrade.

## **System logs**

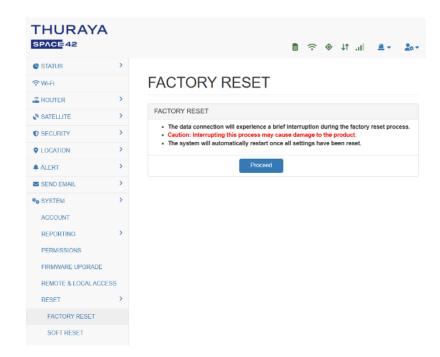
#### For troubleshooting purposes

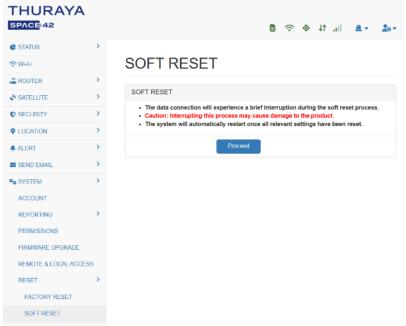


- It allows you to check the terminal's operational status, can be downloaded and deleted by date.
- The system logs are stored for up to 90 days, and any logs older than 90 days are automatically deleted.

## **RESET – Factory reset & Soft reset**

- Factory reset: Restores the settings as they were when the terminal was delivered. You will lose your custom settings like certificates, configurations and logs saved on the terminal.
- Soft reset: Allows you to restore the terminal without losing certain settings, such as certificates. You will lose your custom settings like configurations and logs saved on the terminal.

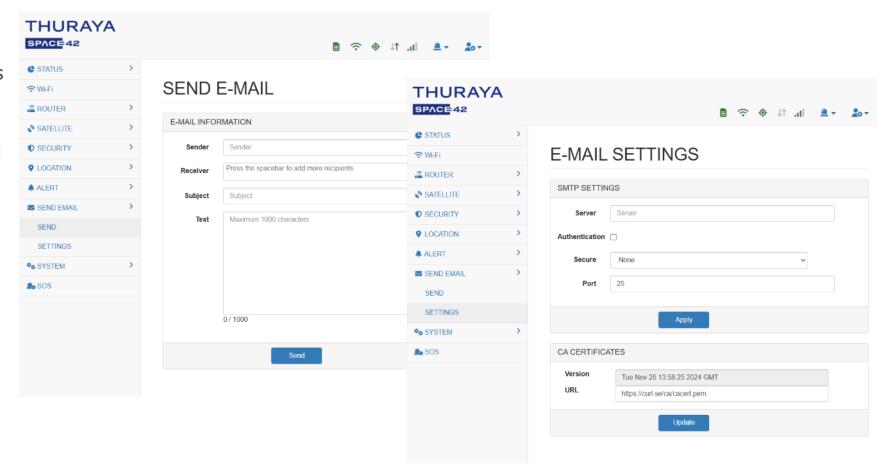




## **Send email**

#### Worst-case scenario backup communication for the client

- This feature is a "send only" feature and is available as a backup to only send text emails to an email server.
- For this feature to work, it is important to program the email settings correctly. Ensure to seek advice from your IT department to use this functionality.
- The terminal's unique IMEI is automatically inserted at the beginning of the Subject line and sent.



# **Applications**

## **Market requirement for critical comms**

VSAT backup

Typical applications for an entry level data solution

INTERNAL

Fisheries

General

Email

Instant messaging
Position Reporting
Low-resolution single visual feed
Radio communications (PTT)

## Thuraya MBH key target markets

#### Segments

#### Maritime

Civil Government

- · Coastal boats
- Fisheries
- Ferries

Energy

- Offshore vessels
- Tug-boats
- Jack-up barges/Rigs

Transportation

- Hopper barges
- Regional merchant
- · Crew boats



- Private yachts
- Tour boats















#### Land Vehicular

- Ambulance
- Border patrol
- Search & rescue





- · Petrochem carrier
- Remote site inspection





- Enterprise Logistics
- Cross- Border Trucking





- Safaris
- Individual Travelers/ trekkers



- Rapid Deployment
- Security Missions



NGO



## **USE CASES**

Primary mode for small boats

Critical comms - COTM

VSAT backup

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